

	A	B	C	D	E
1	American Theatre Organ Society				
2	2014-2015 Budget Proposal				
3	06/13/14				
4					
5	<u>Description</u>	<u>2013-2014 Budget</u>	<u>2013-2014 Extrapolation</u>	<u>2014-2015 Proposed</u>	
6					
7	<u>Revenue</u>				
8	Membership Dues	\$ 112,000.00	\$ 115,000.00	\$ 125,000.00	
9	Donations--Unrestricted	\$ 114,000.00	\$ 34,585.00	\$ 45,085.00	
10	OU Graduate Assistants Donations		\$ 63.00		
11	Summer Youth Adventure Donations	\$ 7,450.00	\$ 8,655.00	\$ 7,500.00	
12	Summer Youth Adventure Tuition	\$ 3,450.00	\$ 4,500.00	\$ 4,500.00	
13	Young Theatre Organist Competition Donations		\$ 1,821.00	\$ 1,500.00	
14	International Youth Silent Film Festival Donations		\$ 2,600.00		
15	Technical Experience Donations	\$ 1,255.00	\$ 665.00		
16	Technical Experience Tuition	\$ 3,845.00	\$ 3,225.00	\$ 3,000.00	
17	Technical Experience Video		\$ 100.00		
18	Scholarship Donations	\$ 1,100.00	\$ 1,100.00	\$ 1,000.00	
19	Marketplace Sales From Inventory	\$ 16,400.00	\$ 13,210.00	\$ 14,000.00	
20	Theatre Organ Journal Advertising	\$ 15,000.00	\$ 3,436.00	\$ 3,000.00	
21	Previous Year Convention Revenue Share (40%)	\$ 6,000.00	\$ 14,152.00	\$ 10,000.00	
22	Web Radio Advertising/Donations	\$ 200.00	\$ 868.00		
23	Web Site Advertising	\$ 500.00	\$ -		
24	Convention Advance Repayment	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
25					
26	<b>Total Revenue</b>	<b>\$ 291,200.00</b>	<b>\$ 213,980.00</b>	<b>\$ 224,585.00</b>	
27					
28					
29	<u>Expenses:</u>				
30	<u>Administration:</u>				
31	CPA Firm, Bookkeeping Service, Financial Review	\$ 17,000.00	\$ 12,620.00	\$ 9,000.00	
32	Bank Fees	\$ 8,000.00	\$ 5,459.00	\$ 8,000.00	
33	Legal fees	\$ -	\$ -	\$ -	
34	Board Election 2013		\$ 3,387.00		2013 election paid in 2013-2014 fiscal year
35	Board Election 2014	\$ 3,200.00	\$ 2,663.00		
36	Board Election 2015			\$ 2,130.00	
37	E-Mail Blasts	\$ -	\$ 270.00	\$ 360.00	
38	Historian	\$ -	\$ 228.00		
39	Postage	\$ 100.00	\$ 264.00	\$ 212.00	
40	Printing	\$ 400.00	\$ 1,116.00	\$ 893.00	
41	Taxes & Government Fees	\$ 100.00	\$ 190.00	\$ 190.00	
42	Board/Staff Teleconferences	\$ 500.00	\$ 281.00	\$ 225.00	
43	<b>Total Administration</b>	<b>\$ 29,300.00</b>	<b>\$ 26,478.00</b>	<b>\$ 21,010.00</b>	
44					
45	<u>ASCAP</u>	<b>\$ 600.00</b>	<b>\$ 600.00</b>	<b>\$ 600.00</b>	
46					
47	<u>Commercial insurance</u>	<b>\$ 3,000.00</b>	<b>\$ 5,000.00</b>	<b>\$ 5,000.00</b>	
48					
49	<u>Membership:</u>				
50	Membership Secretary Contract	\$ 24,000.00	\$ 24,000.00	\$ 19,200.00	
51	Credit Card Charges		\$ 2,772.00	\$ 2,900.00	
52	Software Development	\$ 5,000.00	\$ 5,000.00	\$ -	
53	Postage	\$ 500.00	\$ 328.00	\$ 400.00	
54	Printing	\$ 600.00	\$ 3,000.00	\$ 1,500.00	\$1500 for 3-year supply of brochures
55	Renewal notices	\$ 1,100.00	\$ 1,100.00		
56	Telephone & Internet	\$ 400.00	\$ 1,200.00	\$ 1,200.00	
57	Travel & Lodging	\$ 1,000.00			
58	Office Supplies	\$ 100.00	\$ 515.00	\$ 412.00	
59	<b>Total Membership</b>	<b>\$ 32,700.00</b>	<b>\$ 37,915.00</b>	<b>\$ 25,612.00</b>	
60					
61	<u>President/CE</u>				
62	Service Contract	\$ 80,000.00	\$ 80,000.00	\$ 64,000.00	
63					
64	<u>Chairman</u>	<b>\$ 200.00</b>	<b>\$ 89.00</b>	<b>\$ 80.00</b>	
65					
66	<u>Secretary</u>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 80.00</b>	
67					

	A	B	C	D	E
68	<b>Treasurer</b>				
69	Office Supplies/FAX	\$ 2,280.00	\$ 590.00	\$ 1,744.00	
70	Postage	\$ 400.00	\$ 311.00	\$ 400.00	
71	<b>Total Treasurer</b>	<b>\$ 2,680.00</b>	<b>\$ 901.00</b>	<b>\$ 2,144.00</b>	
72					
73	<b>Vice-Chairman</b>	\$ -	\$ -	\$ -	
74					
75	<b>Youth Representative</b>	\$ -	\$ 383.00	\$ 306.00	
76					
77	<b>Awards &amp; Recognition</b>	\$ 1,000.00	\$ 1,000.00	\$ 800.00	
78					
79	<b>Fundraising Letter</b>	\$ 3,000.00	\$ 3,000.00	\$ 2,400.00	
80					
81	<b>OU Archive/Library Personnel (2 @ \$11,000 ea.)</b>	<b>\$ 22,000.00</b>	<b>\$ 22,000.00</b>	<b>\$ 22,000.00</b>	
82					
83	<b>International Youth Silent Film Festival</b>		\$ 2,600.00		
84					
85	<b>Marketplace</b>				
86	Inventory Purchases		\$ 203.00	\$ 400.00	
87	Convention CD Production	\$ 4,000.00	\$ 8,476.00	\$ 6,000.00	
88	Postage	\$ 2,000.00	\$ 2,500.00		
89	Credit Card/Banking Fees	\$ 1,000.00	\$ 600.00	\$ 450.00	
90	Office Supplies		\$ 450.00		
91	Mileage Reimbursement		\$ 300.00		
92	Wurlitzer Book Shipment	\$ 1,000.00	\$ 800.00		
93	<b>Total MarketPlace</b>	<b>\$ 8,000.00</b>	<b>\$ 13,329.00</b>	<b>\$ 6,850.00</b>	
94					
95	<b>Membership Good Faith Financial Review</b>	\$ -	\$ -	\$ 3,500.00	
96					
97	<b>Mid-Year Board Meeting</b>				
98	Lodging		\$ 2,490.00		
99	Transportation		\$ 4,749.00		
100	Physically Challenged Assistance		\$ 40.00		
101	<b>Total Mid-Year Board Meeting</b>		<b>\$ 7,279.00</b>	<b>\$ -</b>	
102					
103	<b>Annual Convention &amp; Annual Board Meeting</b>				
104	Advance	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
105	Board Meeting Lodging	\$ 10,000.00	\$ 10,000.00	\$ 6,240.00	ATOS to pay for up to 4 nights of hotel
106	Board Meeting Travel	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	
107	Audio/Video Expenses	\$ 1,200.00	\$ 1,200.00	\$ 960.00	
108	Board Meeting Room Rental	\$ -	\$ -	\$ -	
109	Postage/Shipping/Misc. Printing	\$ 200.00	\$ 200.00	\$ 160.00	
110	<b>Total Annual Convention/Annual Bd. Mtng.</b>	<b>\$ 27,400.00</b>	<b>\$ 27,400.00</b>	<b>\$ 23,360.00</b>	
111					
112	<b>Retreat Advance</b>		\$ 2,000.00		Dr Weary transportation/hotel/registration
113					
114	<b>Retreat Expenses</b>			\$ 35,000.00	
115					
116	<b>Scholarships</b>	\$ 6,000.00	\$ 4,150.00	\$ 3,320.00	
117					
118	<b>Summer Youth Adventure</b>	\$ 21,950.00		\$ 19,706.00	2013 SYA ATOS support was \$9,633
119					2014 SYA net support will be \$7706
120	<b>Technical Experience</b>	\$ 5,000.00	\$ 5,000.00	\$ 4,000.00	
121					
122	<b>Technical DVD</b>	\$ 4,000.00	\$ 4,000.00	\$ 3,200.00	
123					
124	<b>Theatre Organ Journal</b>				
125	Salaries (2 @ \$12,000)	\$ 24,000.00	\$ 24,000.00	\$ 24,000.00	
126	Advertising commissions	\$ 1,500.00	\$ 1,500.00		
127	Convention expenses	\$ 2,500.00	\$ 2,500.00		
128	Journal design contract	\$ 22,800.00	\$ 22,800.00		
129	Postage	\$ 17,400.00	\$ 18,000.00		
130	Printing	\$ 33,600.00	\$ 29,511.00		
131	Travel	\$ 400.00	\$ 400.00		
132	<b>Total Theatre Organ Journal</b>	<b>\$ 102,200.00</b>	<b>\$ 98,711.00</b>	<b>\$ 83,800.00</b>	
133					
134	<b>Web Site</b>				

	A	B	C	D	E
135	Design	\$ 500.00	\$ 500.00	\$ 400.00	
136	Web Hosting	\$ 1,000.00	\$ 2,150.00	\$ 2,150.00	
137	Webmaster Contract Fee	\$ 12,000.00	\$ 12,000.00	\$ 9,600.00	
138	<b>Total Web Site</b>	<b>\$ 13,500.00</b>	<b>\$ 14,650.00</b>	<b>\$ 12,150.00</b>	
139					
140	<b>Web Radio</b>	<b>\$ 3,000.00</b>	<b>\$ 314.00</b>	<b>\$ 251.00</b>	
141					
142	<b>Young Theatre Organist Competition</b>	<b>\$ 5,600.00</b>	<b>\$ 5,600.00</b>	<b>\$ 4,480.00</b>	
143					
144	<b>Total Expenses</b>	<b>\$ 371,230.00</b>	<b>\$ 359,899.00</b>	<b>\$ 343,649.00</b>	
145					Due to SYA dates:
146	<b>Net Revenue (loss)</b>	<b>\$ (80,030.00)</b>	<b>\$ (145,919.00)</b>	<b>\$ (119,064.00)</b>	Column "C" deficit is actually \$164,279
147					Column "C" deficit is actually \$102,993