

Minutes of the Mid-Year ATOS Board of Directors Meeting
Virtual via GotoMeeting Conferencing
February 21, 2018

1. Chairman of the Board Richard Neidich call to order at 8:07 PM.
2. Secretary David Calendine Roll Call:
 - a. Officers: Richard Neidich – Chairman, George Andersen – Vice-Chairman, Michael Fellenzer – Treasurer/Director, Dave Calendine – Secretary.
 - b. Board Members: **Wilson Alness**, Michael Cipolletti, Tedde Gibson, David Kelzenberg, Jonas Nordwall, Carlton Smith, Taylor Trimby
 - c. Staff/Guests: Mark Renwick, Don Feely, Donna Parker, Nancy Burton, **Ken Double**,
 - d. Declaration of Quorum: With 10 Board members present, we have a quorum.
3. Motion (George Andersen/Tedde Gibson) to adopt the agenda as presented. (Carried, without dissent)
4. Motion (David Kelzenberg/Jonas Nordwall) to approve the minutes of the January 24, 2018 minutes. (Carried, without dissent)
5. Reports
 - a. Officer Reports:
 - i. Chairman Richard Neidich
 1. Copy on file, and in Google Drive. Attached at the end of the minutes.
 - ii. Vice-Chairman George Andersen
 1. Will be calling Bylaws committee into a meeting within a next week.
 - iii. Secretary Dave Calendine
 1. Meeting minutes have been published on the website, and will hopefully be in the next Journal.
 2. All reports submitted for this meeting will be attached to the end of the minutes.
 - iv. Treasurer Michael Fellenzer
 1. Report is on file, and in Google Drive. Attached at the end of the minutes.
 - b. Staff, Committee and Program Reports
 - i. Membership – Donna Parker
 1. Copy of report on file, and in Google Drive. Attached at the end of the minutes.
 - ii. Nominating Committee – Report of two candidates, George Andersen, Bill Campbell
 1. Only two candidates for the election. George Andersen and Bill Campbell.
 2. Motion (Jonas Nordwall/Tedde Gibson) to suspend the mailing of ballots.
(Carried, with one abstention by George Andersen)
 - iii. Others – To Be Determined by Attendees

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6. Old Business

7. New Business:

- a. Fundraising: Introduction to Nancy Burton
 - i. LCTOS Board Member, Purdue University Fundraiser for 28 years, former Newspaper editor.
 - ii. Going to work with Michael Fellenzer to develop a fundraising program
 - iii. Look at the stages of fundraising
 - 1. Identification, Information, Interest, Involvement, Investment
 - iv. Looking into Philanthropy as well.
 - v. Look at switching our organization more into an arts organization instead of a hobby organization.
 - vi. Need to show organization that we're good stewards of our money.
- b. Need for Fundraising Leader
 - i. This was covered with Nancy Burton.
- c. Should change start with revised Bylaws? (like fewer Directors)
 - i. Since we are looking at revising the bylaws, this would be the time to look into this.
 - ii. What does it mean to be a director? Should it be more defined?
- d. Between Board and Staff and no Executive Committee, who is responsible? (day to day operations)
 - i. How should we handle the day-to-day business?
 - ii. Do we need to revisit bringing on a "Director of Operations" person? Perhaps this could be a target for fundraising to bring on someone in this capacity.
 - iii. The current Executive Board is not making any decision, but coming up with things to bring up to the entire Board.
- e. Budget Planning
 - i. Continue Grant Split another year? (Approx. \$20,000 revenue)
 - ii. Expanding Revenue/Reducing Expenses
 - iii. What Expenses to cut?
 - iv. What Revenue expansions to attempt?
 - v. Major discussion will be held at the next Board Meeting regarding the budget process.
- f. Convention Handbook/Changes – Written inputs to Mike Kinerk
 - i. Revisions are in process. Any suggestions should be sent to Mike Kinerk as soon as possible.
- g. Policy 25 and Employee vs Contractors
 - i. What needs to be changed and what issues need to be addressed?
- h. Agenda topics for Annual Meeting

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- i. Please submit topics for discussion as soon as possible for better planning and research.
8. The next ATOS Virtual Board meeting will be held February 28, 2018 at 8:00 p.m. to define budget concepts
9. Motion (Dave Calendine/Jonas Nordwall) to adjourn the meeting.
10. The meeting was adjourned at 9:10 p.m.