

From: Ken Double <kdatos52@yahoo.com>
Subject: [atosboard] Most recent trip
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To: atosboard@atos.org

Greetings all,

I spent 12 days on the road, from January 8th until the 19th, and accomplished much.

Here is a brief "hilites" report:

1.) Southern California – met with Larry Grundy who is committing his second of five \$10,000 checks for ATOS....unrestricted by he has a definite interest in the youth programs. Met with another potential donor and continue to propose projects – particularly on the technical side as he has a definite "bend" in that direction. Nothing yet, but this person could do significant good for ATOS once he makes that commitment. Chatted briefly with a third individual who has made a pledge to give but not yet a specific program. He will be in Atlanta in March and we will meet and discuss amounts and programs then. He is committed, promised, has a foundation from which to make his gifts. It's just getting to the particulars.

2.) Sacramento – played a program for Sierra chapter. Former Chairman Craig Peterson has been very good about providing "prospects." One such individual is Wendell Jacobs of Davis, CA who owns the Moller lobby organ from the SF Fox. We met two years ago. Wendell literally whipped out the checkbook and wrote us a check for \$10,000...unrestricted. This is a wonderful gesture and holds great promise. Wendell has a history of philanthropy. Craig also introduced me to another individual of significant means who might be interested in ATOS.

3.) Berkeley – attended the Annual Meeting of the Nor-Cal chapter, and met with officials and chapter members there. Had the opportunity to congratulate them on their successes; the opportunity to now do at least limited concerts at the BCT after being shutout for a few years, pitch fund raising efforts on behalf of the local chapter, and estate planning for ATOS.

4.) Portland – met specifically with Jonas Nordwall on two fronts, first the SYA and updating the new form on the planning for 2013; and met to begin to formulate a specific program for funding from a source Jonas has been working on for a while. This holds GREAT promise, and I hope to be back out to Portland for follow-up with the principals involved soon. Met with Donna on her continuing transition into the Membership Secretary's role. She continues to tackle issues well, and is making this newly-identified position work for her. The two chapters – Oregon chapter and Columbia River chapter – held a joint meeting for board and officers and we discussed several things.

I updated on many ATOS programs.
We talked about challenges for the local chapters. Had a healthy discussion about the potential for the area to host a regional convention. There is high interest and that would be good. I cautioned that the time frame should be the Fall to protect the summertime ATOS annual event.

5.) Houston – met with Dick Willson who has pledged \$5,000 a year for five year with a check this year being Year Two of his pledge. He is also one of our estate planning donors.

In a separate meeting, discovered that the community of SugarLand is planning a new performing arts center, and a friend of mine knows the Mayor and the key individuals in this project. Will be forwarding info and asking for a meeting soon about planning for a TPO installation in this new auditorium. SugarLand is a wealthy suburb southwest of Houston.

So, met with two past-and-current donors; received a new donation and a pledge for more; met with several potential donors; met with officials from four chapters; and have a lead on a new auditorium which might have an interest in an installation.

Productive trip, indeed.

Ken

atosboard mailing list
atosboard@atos.org
<http://six.pairlist.net/mailman/listinfo/atosboard>