

ATOS Fiscal Year 2018-2019 Budget

EXPENSES

General and Administrative

Accounting	5,800
Membership	24,000
PayPal Fees	1,100
Bank Fees	1,000
Legal fees	1,500
Board Election	2,500
E-Mail Blasts	400
Historian	400
Postage	300
Printing	1,200
Taxes & Government Fees	200
Board/Staff Teleconferences	600
Officer Expenses	1,200
Board Meeting	13,550
IT Support	1,000
Website Hosting	500
Insurance	4,500
Parliamentarian	1,000
Fundraising	5,000
Sub Total General & Administrative	65,750

Programs

Journal	
Editor	18,000
Convention Reviewer	1,100
Design/Layout	19,200
Printing & Postage	40,700
Summer Youth Adventure	
Contract Services	10,000
Other Expenses	22,000
Technical Experience	4,700
Youth Theatre Organist Comp.	6,000
Website/IT Contracts	14,500
Scholarships	4,500
Awards/Recognition	1,000
MarketPlace	2,000
ASCAP	250
Int. Silent Film Festival	1,000
OU/Archives	11,000
Endowment Grants	25,000
Chapters/Ambassadors	3,000
Convention CD	9,000
ATOS Radio	1,200
GWMF	1,000
Sub Total Programs	195,150

Total Expenses **\$260,900**

REVENUE

Membership Dues	82,000
Restricted Donations	20,000
Unrestricted Donations	33,000
Fund Earnings	45,000
Other Income	
Summer Youth Adventure	4,875
Technical Experience	4,000
Journal Advertising	5,800
Convention CD	4,500
GWMF	1,000
Other	1,000
Convention Split	0

Total Revenue **\$201,175**

NET **-\$59,725**

For a detailed explanation of expenses and revenue, please visit the ATOS website at www.atos.org and click on "organization" and then "financials." This budget puts our expenses approximately \$20,000 lower than the previous year.

Of note in this budget are reductions in our overall expenses for insurance and accounting as we've switched vendors that provided savings.

Of note on the revenue side is that ATOS' annual convention split is listed as zero. This number can be questionable for a variety of reasons and erring on the side of caution is prudent. Last year's budget also listed a zero figure; however, the actual split was approximately \$13,600. This contributed to a lower than expected loss for the last fiscal year. Additional changes have been made on how revenue is shared between the sponsoring chapter and ATOS which should result in positive revenue for ATOS. Other revenue figures represent a closer approximate to actual recent history.

While still predicting that we will be operating in a deficit situation, we are making progress in the future. Our actual deficit for the last fiscal year was significantly lower than the budget predicted.